MDOS Dashboard Fiscal Year 2018

Customer Service and Operations

- 1,556 employees (average for FY18), down 25% from FY02
- 131 branch offices, down from 177 in FY01; one mobile office

Branch Transactions (FY18)

- 12.4 million transactions (50,000 per day)
- 501,174 change of address transactions
- 177,064 Saturday transactions
- 2.8 million MI-TIME Line customers

Online Transactions (FY18) - ExpressSOS.com and Legacy site

- 2.2 million online transactions
- 1.4 million tab renewals
- 156,743 driver license renewals

Other Transactions (FY18)

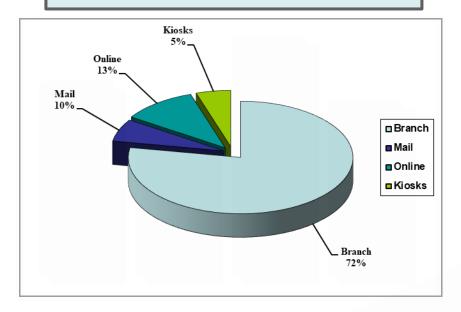
- 899,061 tab renewals via 94 self-service kiosks (up 86% from FY12)
- 1.68 million renewals by mail (up 4% from FY17)
- 13,359 calls answered and 1,807 email inquiries weekly
- 2,788 average daily calls answered on the public toll-free line

Statewide Election Data

- 7,471,088 million registered voters
- 556,005 voter registrations completed in branch offices during FY18
- 443,000 people visited the Michigan Voter Information Center at Michigan.gov/vote on Election Day (record-breaking)

The Secretary of State oversees 30 million vehicle records and processes nearly 10 million vehicle registrations.

Points of Service Transaction



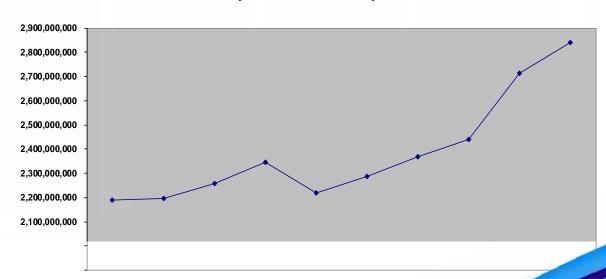


MDOS Revenue Collection

A historical fiscal year snapshot

	Total Fees	Increase/	
Fiscal Year	Collected	(Decrease)	% Change
FY18	\$2,839,794,584	\$125,792,799	4.6%
FY17	\$2,714,001,785	\$272,995,644	11.2%
FY16	\$2,441,006,141	\$72,206,214	3.0%
FY15	\$2,368,799,927	\$81,150,352	3.5%
FY14	\$2,287,649,575	\$68,857,742	3.1%
FY13	\$2,218,791,833	(\$126,266,273)	-5.4%
FY12	\$2,345,058,106	\$88,834,860	3.9%
FY11	\$2,256,223,246	\$59,678,849	2.7%
FY10	\$2,196,544,397	\$8,462,101	0.4%
FY09	\$2.188.082.296		

History of Revenues Collected by Fiscal Year







MDOS FY18 Disbursements

Agency		Amount
Transportation	\$	1,346,216,707
Education		804,223,268
General Fund		398,312,336
Department of State		215,610,821
Natural Resources		36,481,249
State Police		28,434,692
Environmental Quality		5,102,742
Licensing & Regulatory Affairs		2,026,950
Supreme Court		1,768,784
Agriculture		1,000,000
Treasury		293,690
Health & Human Services		157,575
State Housing Development Authority		116,730
Technology, Management & Budget		49,040
Total Collections		\$ 2,839,794,584

\$2.1
Billion
to roads and education in FY18



MDOS Historical Ratio of Revenues to Expenditures

Fiscal Year	Revenue Collections	Expended (AY)	Ratio	General Fund Collections
FY18	\$2,839,794,583	\$257,228,223	9.1%	\$398,312,336
FY17	\$2,714,001,785	\$240,941,650	8.9%	\$388,649,356
FY16	\$2,441,006,141	\$223,879,735	9.2%	\$368,398,612
FY15	\$2,368,799,927	\$218,115,575	9.2%	\$359,683,317
FY14	\$2,287,649,575	\$206,756,259	9.0%	\$348,795,093
FY13	\$2,218,791,833	\$196,576,300	8.9%	\$340,528,237
FY12	\$2,345,058,106	\$192,477,300	8.2%	\$328,111,642
FY11	\$2,256,223,246	\$182,401,600	8.1%	\$314,009,823
FY10	\$2,196,544,397	\$181,619,200	8.3%	\$309,064,417
FY09	\$2,188,082,296	\$183,215,400	8.4%	\$315,224,958
FY08	\$2,132,332,864	\$195,665,000	9.2%	\$303,040,371

9.1%

of FY18 Revenue used for MDOS Operations

Note: FY08 through FY18 do not include the Help America Vote Act work projects



Michigan Department of State

FY 2020 Governor's Recommendation Summary

Fiscal Year 2019 Appropriation
Fiscal Year 2020 Governor's Recommendation

\$246,662,800 \$255,209,600

Program Increases

■ Proposal 2 - Redistricting Commission

\$4,616,600 **\$4,616,600**

Current Services Baseline Adjustments

■ Motorcycle Safety and Awarness Fund Authorization

\$300,000 \$200,000

Elections Compliance Core Systems Contract Increase
 Branch Related Rate Increases

\$830,000

 Standard Economic Adjustments (\$423,300 GF/GP; \$2,176,900 Restricted) \$2,600,200 \$3,930,200

Total Increase

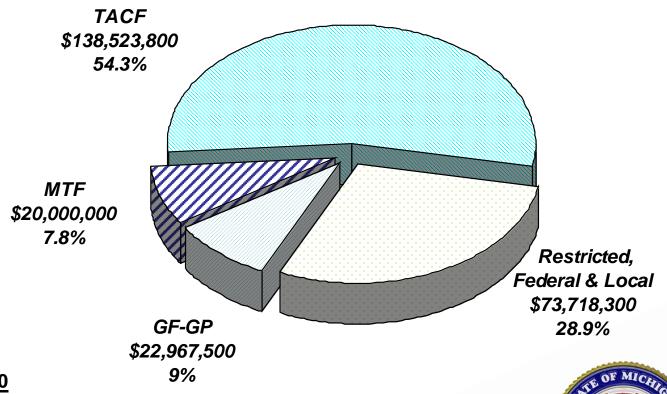
\$8,546,800

Note: \$738,700 GF Reduction - Replaced with Restricted Revenue



MDOS Funding Sources

FY 2020 Budget

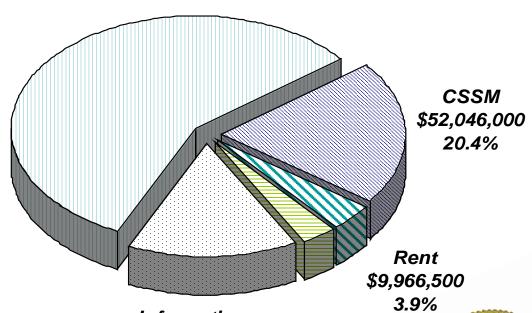


Total \$255,209,600

Major Spending Categories

MDOS FY 2020 Budget

Salaries & Wages \$147,014,900 57.6%



Information Technology \$38,625,700 15.1%

Postage \$7,556,500 3%

Total \$255,209,600