

Transportation Cost Analysis Nets \$1 Million Annual Savings

Case: Transportation Cost Analysis

"Early on, with the roll out of Forecast5, I was able to review our district's expenditures in certain areas compared with districts in our part of the state. One of those expenditure comparisons was related to transportation costs, where our district appeared to be rather high in relation to others. The information generated by Forecast5 prompted us to complete a full bidding of transportation services two years ago, which in turn, has resulted in nearly \$1 million in savings annually.

We also use Forecast5 to predict and develop "affordable" staffing costs and salary market values in an environment where association contracts have been eliminated."

Todd W. Gray, Superintendent, School District of Waukesha, Wisconsin

Teacher Contract Negotiations

Case: Utilizing 5Cast to Ensure Understanding

"We are a district who utilizes Interest Based Bargaining. As part of that process, "the story" must be told so that everyone gains the background information and an understanding of the current situation. When we began the process of discussing finances, 5Cast was an invaluable tool. The incorporation of 5Cast began early with discussions with the co-presidents of the association. We utilized a meeting before negotiations began with the association to discuss our assumptions and demonstrated how the tool works. We also asked for any specific reports that the association would like to use during the negotiation process.

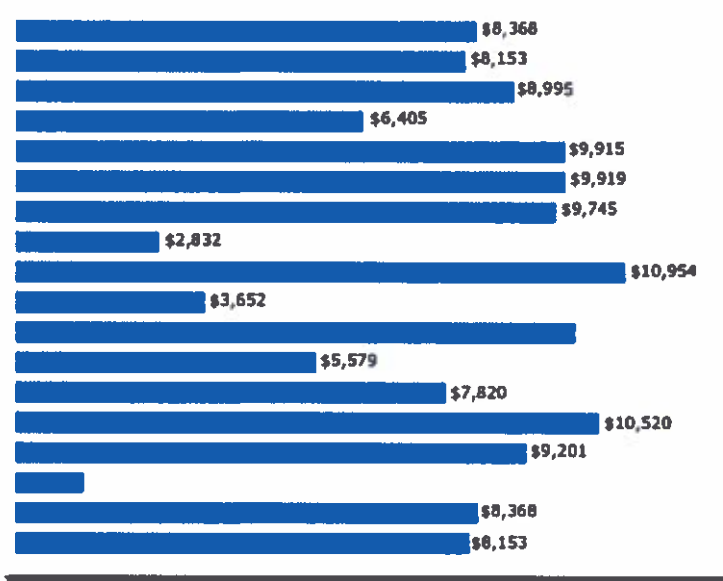
When negotiations began, the utilization of 5Cast allowed for immediate comparisons with the baseline scenario to discussed scenarios. This proved extremely beneficial and provided for a transparent discussion surrounding salary and benefits keeping the entire district financial picture at the forefront."

Travis McGuire, Superintendent, Hinckley Big Rock CUSD 429, Illinois

Extra Duty Stipends

Case: Compensation Analysis

"Utilizing small group surveys in 5Share, my collaboration group collected valuable data on extra duty stipends across numerous extra-curricular activities. These stipends can represent a significant amount of compensation and the group survey provided me comparative data that was valuable in my negotiations with staff. Having timely and accurate data regarding these negotiated expenses allowed me to generate a fair offer that was \$100,000 less per year than what was asked for. If we did not have this supportive data during negotiations, our board would not have supported our "holding tight" in this area and when shared with our teachers, they could feel confident that they were being fairly compensated for this extra duty."



Barry Bolek, Asst. Superintendent, Township HSD 113, Illinois

Easy-To-Use Data Analytics for a Large Urban School District

Case: Managing a Large Urban School District

"Being the CFO for a large urban district is difficult enough without having the additional time to collect and synthesize data that is critical to make strategic financial decisions for the future. The Forecast5 suite of products provide solutions that combines the massive amount of statewide data in a format that is manageable and intuitive to analyze on a day-to-day basis. Their support team are just a phone call away to assist with a question, a report, or a specific analytic design. They go above and beyond to meet our needs. To say Forecast5 has been awesome would be an understatement."

Matt Przywara, Chief Financial and Operations Officer, Lancaster SD, Pennsylvania

Dropout Recovery Program

Case: 5Maps in the Dropout Recovery Process

"PSJA ISD is nationally known for its dropout recovery program. Several years ago, we used Google Maps to help us locate former students that had not returned to school. Last year, we switched to 5Maps because of the additional capabilities of the program. The roping feature in 5Maps allowed us to group students by areas and it helped in the efficiency of our recovery process. We were able to group the folders given to volunteers by neighborhood and were able to even drill down to see what the residence actually looked like."

Adrian Garcia, Chief Technology Officer, Pharr-San Juan-Alamo ISD, Texas

Negotiating Medical Costs and Health Care Coverage

Case: Health Insurance

"We used 5Sight to analyze our comparable schools and the medical plans that are offered. We were able to drill down to not only costs of family and single and the portions that each district pays versus the employees, but the deductibles and plan documents provided the opportunity to increase the deductibles of our plans to reduce costs. When sharing this data and information with our employees, we were able to have open and honest conversations that 'driving a Cadillac' is not an option with the costs. Our plans are in line with industry standards and we were able to hold our health care budget FLAT for four years in a row with the use of the cube."

Barry Bolek, Asst. Superintendent, Township HSD 113, Illinois

Wisconsin Superintendent

Case: Quotes & Testimonials

"Over the last 15 years we have seen data warehouses come and go as districts spend hundreds of thousands of dollars trying to understand the analytics in our sector. Forecast5 with 5Sight and 5Maps have it at your fingertips. This may be the game changer we need to turn our data into actionable improvement plans. Great product, great team and a great future for analytics!"

Mark Hansen, Superintendent, School District of Elmbrook, Wisconsin

Shared Special Education Services

Case: Special Services

"Erie 1 BOCES offers a shared special education service between 19 school districts with classrooms in many of these districts. As program dollars have become tighter we needed to find ways to coordinate and consolidate our classrooms. The problem is that we have to consider a lot of different factors such as the age of the students, the program type and special needs of the students, the transportation needs of the students and where will students go in future years.

5Maps allowed us to program all these factors in and then by setting different filters for the students and the building locations visually see the impact on the program. This is great because it quickly can provide different scenarios to come up with the best locations to house our programs. The ability then to visually show our districts and the parents what this means has allowed the needed buy in from all parties. 5Maps was so easy to use and it cut hours of planning time down and allowed us to look at many different situations quickly and build a program that would be sustainable into the future. "

Jim Fregelette, Executive Director, Finance and Information Systems, Erie 1 BOCES, New York

